# Energy Efficiency Business Incentives



## Save energy. Earn incentives.

Our Energy Efficiency Business Incentives program offers incentive payments for energy efficiency projects involving the installation of new, high-efficiency equipment or systems. A project may consist of the retrofit of existing systems or the installation of equipment associated with new or added load.

Estimation software or engineering calculations are used to estimate the energy savings and incentive depending on the type of energy efficiency measure installed. Some projects may require a measured savings approach. Incentives are paid based on the quantity of kilowatt-hours (kWh) or therms saved resulting from the installation of the new equipment or system.

#### Who is eligible?

Any commercial, industrial or agricultural customer who pays the public goods charge and/or demand-side management surcharge is eligible to participate regardless of size or project scope.



#### What are the project requirements?

The equipment must exceed government standards, must operate at least five years and must not overlap other incentive programs offered by the utility.

#### Pre-inspections are required for all projects.

2018 Incentive rate structure			
	Basic	Targeted	
Lighting	\$.03	\$.08	
Non-Lighting	\$.08	\$.15	
Gas	\$1.00		
Peak Reduction	\$150/kW		

For a list of basic & targeted measures, please visit sdge.com/businessincentives

Benefit from cash incentives for retrofitting existing or installing new high-efficiency equipment to save energy. Your incentive amount is driven by the amount of energy the project saves.

#### Are there any limitations?

Applicants are eligible to receive up to 50% of the full measure cost for Early Retirement and Retrofit Add-on measures, or 100% of the incremental measure cost for Replace on Burnout and New Load measures. Measures involving self-generation or cogeneration, or measures that do not involve significant replacement or installation of equipment are not eligible. For more information on these limitations, please refer to Section 1 of the Program Manual.

#### How do I apply?

Complete and submit the program application forms found at *sdge.com/businessincentives* or email us at *businessenergysavings@sdge.com* for assistance completing the application forms.

## What is the deadline for participation?

Program incentive funds will be allocated on a first-come, first-served basis, until all funds are committed or until **December 2**, **2018**, whichever occurs first. If all funds are committed prior to **December 2**, **2018**, applications will be placed on a waiting list by SDG&E<sup>®</sup>, and will be notified in order of receipt if additional funds become available.

## **Comprehensive bonus**

The Comprehensive Bonus provides an additional 20% on top of the incentive or rebate to customers who install measures in three or more categories and is calculated using the total incentive of qualifying projects. Additional information is available at *sdge.com/businessincentives*.



## Payment schedule\*

Approach	Payment Schedule	Measurement & Verification (M&V)
Calculated Savings Approach	100% – after installation and verification	None
Measured Savings Approach	60% – after installation and verification 40% – 1 year after installation date with verification	1 year

\* If the project is very complex and/or involves new technology, we reserve the right to require a 2-year M&V period for customers. In this case, a 40%-30%-30% payment schedule will apply.

Programs are funded by California utility customers and administered by San Diego Gas & Electric® (SDG&E) under the auspices of the California Public Utilities Commission. Program incentive funds will be allocated on a first-come, first-served basis, until all funds are committed or until **December 2**, 2018, whichever occurs first. The selection, purchase, and ownership of goods and services are the sole responsibility of the customer. SDG&E makes no warranty, whether express or implied, including warranty of merchantability or fitness for any particular purpose, use or application of selected goods and services.



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