

Local business finds energy-saving upgrades easy

SDG&E'S BUSINESS ENERGY SOLUTIONS PROGRAM



Is there something you can do to make your business more energy efficient? Consider the experience of local business owner Bill Durney, CEO of Rancho Computer Networks, a business that tailors information technology services and solutions for companies.

The first time, he qualified for Direct Install (the former name for SDG&E's Business Energy Solutions Program) to install smart thermostats and other energy upgrades at no cost. "The ability to reduce my electric bill at no cost to me sounded good," he said. "Willdan Energy Solutions came out, hooked up a thermostat, showed me how to use it, checked and tuned the air conditioner, and replaced some fluorescent bulbs," Durney recalled. The whole process took about an hour of his time, with minimal disruption to his operation, and was "absolutely" worth the energy savings.

With his business booming, Durney and his employees recently moved to a larger office space. Once again, he turned to SDG&E® and Willdan Energy Solutions because he wanted to reduce his electricity use by 15-20% while still maintaining a comfortable work environment.

Once he qualified for the SDG&E Business Energy Solutions program, Willdan Energy Solutions performed an on-site, no cost energy audit. During the audit he learned about the availability of zero-interest, on-bill financing to cover the project co-payment. "The new program looks like it covers more fixtures and equipment," observed Durney,



Turnkey installation services offering about 238 products, covering various technologies (from LED lighting to kitchen equipment to HVAC and Refrigeration upgrades), many of which are offered at no-cost.

who enthusiastically recommends the program to other businesses.

Requirements

- Current SDG&E service account
- Small to mid-sized business customer (non-residential)
- Monthly electrical demand of under 200 kW, over the past 12-month period

On Bill Financing

Customers can apply for 0% financing and pay for qualifying energy-efficient business improvements (loan must be a minimum of \$5,000) through their SDG&E bill. For requirements and more info, please visit sdge.com/obf.

How do I get started?

Get started by contacting Willdan Energy Solutions at **1-800-700-6864** today. For more information on the program visit sdge.com/bes.

- Offered by San Diego Gas & Electric (SDG&E) and implemented by Willdan Energy Solutions (Willdan.com/energy), one of our program contractors.
- Provide free energy audits
- Forecast energy savings and calculate annual energy cost savings
- Full report of installations and cost savings along with recommendations for additional energy efficient upgrades

Programs are funded by California utility customers and administered by San Diego Gas & Electric® (SDG&E) under the auspices of the California Public Utilities Commission. Program incentive funds will be allocated on a first-come, first-served basis, until all funds are committed or until October 15, 2014, whichever occurs first. The selection, purchase, and ownership of goods and services are the sole responsibility of the customer. SDG&E makes no warranty, whether express or implied, including warranty of merchantability or fitness for any particular purpose, use or application of selected goods and services. SDG&E reserves the right to modify or discontinue the comprehensiveness bonus at any time.

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